

Konstantin Shpinev

Hackerman, Tech Lead, Tech Visioner

Summary

Passionate about IT and cybersecurity for 20 years. Co-Founder, former CEO and CTO of Microimpuls, where we built software and video streaming services for ISPs and OTT platforms. Later moved to the non-profit sector, focusing on meaningful tech projects. I've led and built systems from scratch — as a software developer, architect, DevOps, and tech lead. I enjoy solving deep, non-trivial problems that require going back to fundamentals. Strong at untangling complexity — whether technical, structural, or human. Results-driven, with a passion for clean, well-structured systems.

Experience

CTO 0I 09.2023 – present

- Redesigned the IT department structure and delivery workflows within a broader Agile transformation.
- Optimized internal support operations and task tracking processes across multiple departments.
- Handled infrastructure resilience in the face of internet censorship, domain bans, and other restrictions.
- Led the design and implementation of several projects using low-code platforms and custom services (primarily Python/PostgreSQL + Vue/React) to launch solutions in the shortest possible time.
- Led the rollout of a new helpline contact center and VoIP system, managing team setup, technical alignment, and full organizational adoption.

DevOps OI, part-time 06.2021 - 09.2023

- Hardened server configurations, wrote orchestration scripts, updated system settings, introduced asset tracking, and prepared the infrastructure for IaC and modern CI/CD practices.
- Maintained a high-load service for streamlined submissions to government agencies during large-scale solidarity campaigns, including on-the-fly infrastructure adjustments to bypass emerging restrictions.

Volunteer OI, part-time 02.2021 — 06.2021

- Built a real-time analytics dashboard (Python/Flask/MySQL + frontend boilerplate) to monitor incoming requests via a hotline, helping the coordination team provide faster and more effective support for detained people during public protests.
- Developed the backend for a self-registration service accessed via mobile app (same stack + WebSock-ets/Socket.IO) to streamline analyst workflows and speed up legal support during mass protests.

Architect & Engineer Freelance 12.2022 – present

- Architected and built a scalable data search system for large, heterogeneous datasets. Implemented a full processing pipeline (Python/Elasticsearch) and deployed GCP-based infrastructure. Achieved fast indexing of over 1 billion records in 2 days via optimized parallel processing.
- Resolved performance and stability issues in a high-load Squid-based proxy used by a browser extension
 for bypassing internet censorship. Identified and fix root causes (race condition, DNS caching quirks,
 misconfiguration) through traffic/log and source code analysis and tuning. Cut proxy errors by ~200x.
- Migrated and rebuilt a legacy big-data platform (Python/Django/MySQL) into a scalable, dockerized cloud infrastructure with CI/CD (Ansible+Bitbucket), monitoring, and fault tolerance.

Cybersecurity Expert eQualitie, part-time 11.2020 - 12.2022

- Designed a selection system for evaluating organizations and fellows applying to a Fellowship program.
- Mentored organizations and tech specialists, helping identify key security problems and implement practical solutions (SAFETAG Framework).
- Investigated and mitigated a ransomware incident that nearly destroyed an organization's infrastructure; restored domain controller, file server, and operations within days.
- Developed a cybersecurity educational program, coordinated expert speakers and practical exercises.
- Contributed to organizing hackathons, conferences, and offline events.

- Co-founded and built the company from a startup, driving product strategy, technical leadership and operational structure and scaled it into a profitable international business.
- Developed all MVPs and participated in building all key products, including OTT-platform (Python/Django), video streaming software (C/C++), end-user applications (primarily JavaScript) and streaming service.
- Built custom infrastructure to minimize operational costs: assembled bare-metal servers for video transcoding, configured a 40 Gbps multi-uplink streaming CDN, obtained LIR status and IP address space, and established contracts with Tier 1 ISPs in Russia, Germany, the Netherlands, and the US.
- Represented the company at trade shows and led contract negotiations with major clients.

Software Engineer

Bluepoint TV

01.2012 - 12.2013

- Refactored and optimized key modules of the IPTV platform, improving backend performance (PHP) and video streaming (C++) under high load.
- Developed Smart TV apps (JavaScript) for several brands and integrated them with the core system.

Software Engineer

IP-Media (OFT-Media)

07.2011 - 01.2012

- Built a custom TCP-based protocol for low-latency live video delivery over unstable networks (C/C++), with adaptive bitrate and dynamic buffering. Enabled stable Full HD streaming with <500ms latency.
- Developed a live content delivery service on top of this technology, handling ingest, restreaming, and distribution with minimal buffering and higher reliability than RTMP or HLS.

Software Engineer Focus Life 02.2008 — 08.2011

- Built an IP telephony platform based on Kamailio (OpenSER). Developed modules for dynamic call routing and queue management (C/C++), and a management portal (Python/Django). Supported thousands of users and 10+ call centers, with voice features like IVRs and call recording.
- Built a custom internal management system (Python/Django) for a telecom provider, automating workflows across support, tech, and installation teams.
- Contributed to IPTV service integration and customization, including vendor selection and setup, satellite receiver configuration, and development of a custom time-shift module. Launched within 3 months.
- Implemented a local torrent tracker and re-tracker integrated into the ISP's internal network, enabling high-speed file sharing between users and reducing upstream bandwidth costs.

Developer

OPORA-Svyazinvest

01.2007 - 12.2007

- Developed a high-performance call queue module (C) for an Asterisk-based contact center solution, improving call handling efficiency and routing flexibility.
- Developed an operator web-interface embedded into the softphone (PHP + WinAPI).

Developer

KomTels

06.2006 - 11.2006

- Assisted the IT team and director in automating internal reporting and technical workflows (Delphi).
- Was invited to join the company after reporting a security vulnerability in the user portal.

Workshops & Mentorship

Senior Lecturer

Orenburg State University

09.2018 - 08.2019

- Ran a semester-long course for two student groups focused on "Analysis of Software Implementations" and "Software Vulnerabilities."
- Redesigned the curriculum using CTF-inspired mechanics: students built intentionally vulnerable applications, exchanged them mid-semester, and practiced finding and fixing real bugs. The format emphasized hands-on learning and was well received by students.

Expert

Elena Bonner School of Human Rights

2024

• Led a hands-on workshop for ~250 participants, teaching how to use n8n to build practical IT tools and automate routine tasks with little to no coding experience.

- Developed two educational programs for WSF participants, each including 10–15 webinars structured into modules on Operational Security, Secure Development, Infrastructure Security, and Pentest.
- Designed and led a webinar titled "Development of a Fault-Tolerant Secure Web Application by SDLC", presenting the web app development process through the lens of different roles developer, tech lead, architect, CTO, and security specialist.

Hackatons & other

• At various times, I've been invited to serve as a mentor, expert, or jury member at hackathons, f.e. the Demhack, the Digital Security Hackathon, the WSF Hackathon, or the mini-series Shifropunks.

Achievements

- 2024 / Endorsed for the UK Global Talent in the field of digital technology.
- 2016 / Microimpuls and our core product Smarty received a Big Digit Award in the category "Best IPTV & OTT Platform".
- 20xx / Top placements at UralCTF (1st in 2012, 2nd in 2011), OrenCTF (2nd in 2021), Volga-IT (3rd in 2011), RuCTFe (5th in 2011), and RuCTF finals (2009–2012).

Current Tech Stack

Over the years, I've worked across the full stack with a wide range of technologies — from low-level languages like C/C++ to web development with JavaScript, along with various frameworks, databases, infrastructure tools, and cloud platforms. In recent years, my focus has shifted more toward system design, technical leadership, and team coordination — though I stay hands-on and involved in implementation details when needed. At the same time, I still enjoy building things myself. Below is the tech stack I've actively used in recent projects:

- Languages: Python (used most frequently)
- Frameworks: Flask (previously worked extensively with Django, but now prefer simpler solutions)
- Databases: PostgreSQL, Elasticsearch, Redis, SQLite
- Task queues: Celery
- **DevOps:** Docker, Ansible, Grafana, Prometheus, GitLab, nginx
- Cloud & Hosting: DigitalOcean, GCP, AWS, Hetzner, OVH
- Low-code & ETL: Airtable, Baserow, n8n

Education

- 2020 / Pentester, HackerU.
- 2019 / Pentester, Web Security Fellowship.
- 2011 / Master of Computer Applications, Mathematics, Orenburg State University.
- 2011 / Bachelor of Fine Arts, Visual Design, Orenburg State University.